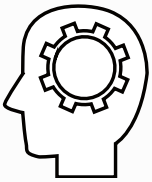
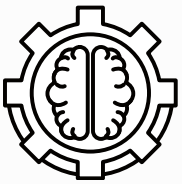
PERSONALITY STYLES

Task Oriented





Logical

Driver

Self Control
Slower to Act
Introvert

Control
Situations
Faster to Act
Extrovert

Amiable

Expressive

People Oriented

Task Oriented

Consistency
Authority
Reciprocity

Scarcity
Consistency
Authority

Self Control
Slower to Act
Introvert

Control
Situations
Faster to Act
Extrovert

Liking
Authority
Consensus

Consensus
Liking
Reciprocity

People Oriented

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